# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

CURRENT REPORT
Pursuant to Section 13 OR 15(d) of The
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 25, 2008 (April 24, 2008)

## UNIVERSAL HEALTH SERVICES, INC.

(Exact name of registrant as specified in its charter)

**DELAWARE**(State or other jurisdiction of Incorporation or Organization)

1-10765 (Commission File Number) 23-2077891 (I.R.S. Employer Identification No.)

## UNIVERSAL CORPORATE CENTER 367 SOUTH GULPH ROAD KING OF PRUSSIA, PENNSYLVANIA 19406

(Address of principal executive office) (Zip Code)

Registrant's telephone number, including area code (610) 768-3300

 $\begin{tabular}{ll} \textbf{Not Applicable} \\ \textbf{(Former name or former address, if changed since last report)} \\ \end{tabular}$ 

ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following risions (see General Instruction A.2. below):
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Condition

On April 24, 2008, Universal Health Services, Inc. issued the press release attached hereto as Exhibit 99.1.

Item 9.01 Financial Statements and Exhibits

(d) Exhibits. 99.1 Universal Health Services, Inc., press release, dated April 24, 2008.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Universal Health Services, Inc.

By: /s/ Alan B. Miller

Name: Alan B. Miller

Title: Chairman of the Board, President and

Chief Executive Officer

By: /s/ Steve Filton

Name: Steve Filton

Title: Senior Vice President and

Chief Financial Officer

Date: April 25, 2008

Exhibit Index

Exhibit No. 99.1

Exhibit
Universal Health Services, Inc., press release, dated April 24, 2008.

FOR IMMEDIATE RELEASE

CONTACT: Steve Filton

Chief Financial Officer 610-768-3300

April 24, 2008

## <u>UNIVERSAL HEALTH SERVICES, INC. REPORTS</u> 30% INCREASE IN 2008 FIRST QUARTER EARNINGS PER DILUTED SHARE

## Consolidated Results of Operations:

KING OF PRUSSIA, PA – Universal Health Services, Inc. (NYSE: UHS) announced today that its reported net income was \$61.7 million, or \$1.20 per diluted share, during the first quarter of 2008 as compared to \$49.5 million, or \$.92 per diluted share, during the comparable prior year quarter. After adjusting our first quarter of 2007 results for hurricane related expenses and the gain realized on the sale of vacant land (as indicated on the attached Schedule of Non-GAAP Supplemental Consolidated Statements of Income Information), our net income for the three months ended March 31, 2007 was \$47.9 million, or \$.89 per diluted share. There were no such adjustments applicable to our results during the first quarter of 2008.

Net revenues increased 8% to \$1.30 billion during the first quarter of 2008 as compared to \$1.20 billion during the first quarter of 2007. Our consolidated operating margin, as calculated on the attached Supplemental Schedule (without adjusting the 2007 first quarter results for the items mentioned above), was 14.8% and 13.9% during the three-month periods ended March 31, 2008 and 2007, respectively.

## **Acute Care Services:**

At our acute care hospitals owned during both periods ("same facility basis"), inpatient admissions increased 0.8% and patient days increased 2.0% during the first quarter of 2008 as compared to the first quarter of 2007. On a same facility basis, net revenues at our acute care facilities increased 6.9% during the first quarter of 2008 as compared to the comparable prior year quarter. Net revenue per adjusted admission at these facilities increased 5.3% during the first quarter of 2008 over the comparable prior year quarter. The operating margin at our acute care hospitals owned during both quarters increased to 17.1% during the first quarter of 2008 as compared to 15.1% during the first quarter of 2007.

We provide care to patients who meet certain financial or economic criteria without charge or at amounts substantially less than our established rates. Because we do not pursue collection of amounts determined to qualify as charity care, they are not reported in net revenues or in accounts receivable, net. Our acute care hospitals provided charity care and uninsured discounts, based on charges at established rates, amounting to \$151 million and \$127 million during the three-month periods ended March 31, 2008 and 2007, respectively.

### Behavioral Health Care Services:

At our behavioral health facilities, on a same facility basis, inpatient admissions increased 8.0% and patient days increased 6.3% during the first quarter of 2008 as compared to the first quarter of 2007. On a same facility basis, net revenues at our behavioral health facilities increased 9.2% during the first quarter of 2008 as compared to the comparable prior year quarter. Net revenue per adjusted admission at these facilities increased 2.6% during the first quarter of 2008 over the comparable prior year quarter. The operating margin at our behavioral health facilities owned during both periods increased to 23.7% during the first quarter of 2008 as compared to 22.7% during the first quarter of 2007.

### 2008 Revised Guidance:

Based upon the operating trends and financial results experienced during the first quarter of 2008, and subject to certain provisions and adjustments, including those as set forth below in *General Information*, *Forward-Looking Statements and Risk Factors and Non-GAAP Financial Measures*, we estimate that we will achieve earnings per diluted share from continuing operations of approximately \$3.70 to \$3.80 during the year ended December 31, 2008.

### Conference Call Information:

We will hold a conference call for investors and analysts at 9:00 a.m. eastern time on April 25, 2008. The dial-in number is 1-877-648-7971. A digital recording of the conference call will be available two hours after the completion of the conference call on April 25, 2008 and will continue through midnight on May 9, 2008. The recording can be accessed by calling 1-800-642-1687 and entering the conference ID number 41016419. This call will also be available live over the internet at our web site at <a href="https://www.uhsinc.com">www.uhsinc.com</a>. It will also be distributed over CCBN's Investor Distribution Network to both institutional and individual investors. Individual investors can listen to the call through CCBN's individual investor center at <a href="http://www.companyboardroom.com">http://www.companyboardroom.com</a> or by visiting any of the investor sites in CCBN's Individual Investor Network. Institutional investors can access the call via CCBN's password-protected event management site, StreetEvents (<a href="http://www.streetevents.com">www.streetevents.com</a>).

## General Information, Forward-Looking Statements and Risk Factors and Non-GAAP Financial Measures:

Universal Health Services, Inc. is one of the nation's largest hospital companies, operating acute care and behavioral health hospitals and ambulatory centers nationwide and in Puerto Rico. It acts as the advisor to Universal Health Realty Income Trust, a real estate investment trust (NYSE:UHT). For additional information on the Company, visit our web site: <a href="http://www.uhsinc.com">http://www.uhsinc.com</a>.

This press release contains forward-looking statements based on current management expectations. Numerous factors, including those disclosed herein, those related to healthcare industry trends and those detailed in our filings with the Securities and Exchange Commission (as set forth in *Item 1A-Risk Factors* and in *Item 7-Forward-*

Looking Statements and Risk Factors in our Form 10-K for the year ended December 31, 2007), may cause results to differ materially from those anticipated in the forward-looking statements. Many of the factors that will determine our future results are beyond our capability to control or predict. These statements are subject to risks and uncertainties and therefore actual results may differ materially. Readers should not place undue reliance on such forward-looking statements which reflect management's view only as of the date hereof. We undertake no obligation to revise or update any forward-looking statements, or to make any other forward-looking statements, whether as a result of new information, future events or otherwise.

We believe that operating income, operating margin, adjusted income from continuing operations, adjusted income from continuing operations per diluted share, adjusted net income, adjusted net income per diluted share and earnings before interest, taxes, depreciation and amortization ("EBITDA"), which are non-GAAP financial measures ("GAAP" is Generally Accepted Accounting Principles in the United States of America), are helpful to our investors as measures of our operating performance. In addition, we believe that comparing and discussing our financial results based on these measures, as calculated, is helpful to our investors since it neutralizes the effect in each year of items that are nonrecurring or non-operational in nature including items such as, but not limited to, gains on sales of assets and businesses, hurricane-related expenses and insurance recoveries, reserves for legal judgments, lawsuits and other settlements and other amounts that may be reflected in the current or prior year financial statements that relate to prior periods. To obtain a complete understanding of our financial performance these measures should be examined in connection with net income, determined in accordance with GAAP, as presented in the condensed consolidated financial statements and notes thereto in this report or in our other filings with the Securities and Exchange Commission including our Report on Form 10-K for the year ended December 31, 2007. Since the items included or excluded from these measures are significant components in understanding and assessing financial performance under GAAP, these measures should not be considered to be alternatives to net income as a measure of our operating performance or profitability. Since these measures, as presented, are not determined in accordance with GAAP and are thus susceptible to varying calculations, they may not be comparable to other similarly titled measures of other companies. Investors are encouraged to use GAAP measures when evaluating our financial performance.

(more)

<u>Universal Health Services, Inc.</u>
<u>Consolidated Statements of Income</u>
(in thousands, except per share amounts) (unaudited)

Net revenues         2008         2007           Operating charges:         51,297,715         \$1,197,601           Salaries, wages and benefits         550,460         510,993           Other operating expenses         252,495         245,352           Supplies expense         181,817         175,358           Provision for doubtful accounts         120,875         99,093           Depreciation and amortization         47,370         43,463           Lease and rental expense         17,667         16,176           Hurricane related expenses, net         -         (433)           Income before interest expense, hurricane insurance recoveries in excess of expenses, minority interests and income taxes         127,031         107,599           Interest expense, net         13,479         12,722
Operating charges:         Salaries, wages and benefits       550,460       510,993         Other operating expenses       252,495       245,352         Supplies expense       181,817       175,358         Provision for doubtful accounts       120,875       99,093         Depreciation and amortization       47,370       43,463         Lease and rental expense       17,667       16,176         Hurricane related expenses, net       -       (433)         Income before interest expense, hurricane insurance recoveries in excess of expenses, minority interests and income taxes       127,031       107,599         Interest expense, net       13,479       12,722
Salaries, wages and benefits       550,460       510,993         Other operating expenses       252,495       245,352         Supplies expense       181,817       175,358         Provision for doubtful accounts       120,875       99,093         Depreciation and amortization       47,370       43,463         Lease and rental expense       17,667       16,176         Hurricane related expenses, net       -       (433)         Income before interest expense, hurricane insurance recoveries in excess of expenses, minority interests and income taxes       127,031       107,599         Interest expense, net       13,479       12,722
Other operating expenses         252,495         245,352           Supplies expense         181,817         175,358           Provision for doubtful accounts         120,875         99,093           Depreciation and amortization         47,370         43,463           Lease and rental expense         17,667         16,176           Hurricane related expenses, net         -         (433)           Income before interest expense, hurricane insurance recoveries in excess of expenses, minority interests and income taxes         127,031         107,599           Interest expense, net         13,479         12,722
Supplies expense         181,817         175,358           Provision for doubtful accounts         120,875         99,093           Depreciation and amortization         47,370         43,463           Lease and rental expense         17,667         16,176           Hurricane related expenses, net         -         (433)           Income before interest expense, hurricane insurance recoveries in excess of expenses, minority interests and income taxes         127,031         107,599           Interest expense, net         13,479         12,722
Provision for doubtful accounts         120,875         99,093           Depreciation and amortization         47,370         43,463           Lease and rental expense         17,667         16,176           Hurricane related expenses, net         —         (433)           Income before interest expense, hurricane insurance recoveries in excess of expenses, minority interests and income taxes         127,031         107,599           Interest expense, net         13,479         12,722
Depreciation and amortization         47,370         43,463           Lease and rental expense         17,667         16,176           Hurricane related expenses, net         —         (433)           Income before interest expense, hurricane insurance recoveries in excess of expenses, minority interests and income taxes         127,031         107,599           Interest expense, net         13,479         12,722
Lease and rental expense       17,667       16,176         Hurricane related expenses, net       —       (433)         Income before interest expense, hurricane insurance recoveries in excess of expenses, minority interests and income taxes       127,031       107,599         Interest expense, net       13,479       12,722
Hurricane related expenses, net — (433)  1,170,684 1,090,002  Income before interest expense, hurricane insurance recoveries in excess of expenses, minority interests and income taxes 127,031 107,599  Interest expense, net 13,479 12,722
Income before interest expense, hurricane insurance recoveries in excess of expenses, minority interests and income taxes 127,031 107,599  Interest expense, net 13,479 12,722
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Interest expense, net 13,479 12,722
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Minority interests in earnings of consolidated entities 13,279 14,192
Income before income taxes 100,273 80,685
Provision for income taxes 38,610 31,113
Income from continuing operations 61,663 49,572
Loss from discontinued operations, net of income taxes — (64)
Net income \$ 61,663 \$ 49,508
Basic earnings per share:
From continuing operations \$ 1.20 \$ 0.93
From discontinued operations — — —
Total basic earnings per share \$ 1.20 \$ 0.93
Diluted earnings per share:
From continuing operations \$ 1.20 \$ 0.92
From discontinued operations — — —
Total diluted earnings per share \$ 1.20 \$ 0.92
Weighted average number of common shares 51,263 53,493
Other share equivalents 73 193
Weighted average number of common shares and equiv diluted 51,336 53,686

<u>Universal Health Services, Inc.</u>
Schedule of Non-GAAP Supplemental Consolidated Statements of Income Information ("Supplemental Schedule")
For the three months ended March 31, 2008 and 2007

(in thousands, except per share amounts) (unaudited)

		Three months ended March 31, 2008		ended 007
Net revenues	\$1,297,715	100.0%	\$1,197,601	100.0%
Operating charges:				
Salaries, wages and benefits	550,460	42.4%	510,993	42.7%
Other operating expenses	252,495	19.5%	245,352	20.5%
Supplies expense	181,817	14.0%	175,358	14.6%
Provision for doubtful accounts	120,875	9.3%	99,093	8.3%
	1,105,647	85.2%	1,030,796	86.1%
Operating income/margin	192,068	14.8%	166,805	13.9%
Lease and rental expense	17,667		16,176	
Minority interests in earnings of consolidated entities	13,279		14,192	
Earnings before hurricane related expenses, hurricane insurance recoveries, depreciation and amortization,				
interest expense, and income taxes ("EBITDA")	161,122		136,437	
Hurricane related expenses, net of recoveries	_		(433)	
Depreciation and amortization	47,370		43,463	
Interest expense, net	13,479		12,722	
Income before income taxes	100,273		80,685	
Provision for income taxes	38,610		31,113	
Income from continuing operations	61,663		49,572	
Loss from discontinued operations, net of income taxes	_		(64)	
Net income	\$ 61,663		\$ 49,508	

		onths er h 31, 200		Three months ended March 31, 2007		
	Amount	Dilu	Per ted Share	Amount	Per Diluted Shar	
Calculation of Adjusted Income from Continuing Operations						
Income from continuing operations	\$61,663	\$	1.20	\$49,572	\$	0.92
Plus/minus adjustments:						
Hurricane related recoveries, net of expenses and income taxes	_		_	(269)		_
Gain on sale of real property, net of income taxes	_		_	(1,369)		(0.03)
Subtotal after-tax adjustments to income from continuing operations				(1,638)		(0.03)
Adjusted income from continuing operations	\$61,663	\$	1.20	\$47,934	\$	0.89
Calculation of Adjusted Net Income		<u></u>				
Net income	\$61,663	\$	1.20	\$49,508	\$	0.92
After-tax adjustments to income from continuing operations, as indicated above				(1,638)		(0.03)
Adjusted net income	\$61,663	\$	1.20	\$47,870	\$	0.89

# <u>Universal Health Services, Inc.</u> <u>Condensed Consolidated Balance Sheets</u> (in thousands)

(unaudited)

	March 31, 2008		December 31, 2007	
Assets:				
Cash and cash equivalents	\$	8,916	\$	16,354
Accounts receivable, net		689,878	(	527,186
Other current assets		127,576	131,307	
Property, plant and equipment, net	1	,959,265	1,933,916	
Other assets		900,647	8	399,894
Total Assets	\$3	,686,282	\$ 3,6	608,657
Liabilities and Stockholders' Equity:				
Current portion of long-term debt	\$	3,774	\$	3,116
Other current liabilities		543,555	484,595	
Other noncurrent liabilities		349,369	9 344,755	
Long-term debt	1	,041,308	1,008,786	
Deferred income taxes		37,974		40,022
Minority interests		223,090	2	210,184
Stockholders' equity	1	,487,212	1,5	517,199
Total Liabilities and Stockholders' Equity	\$3	,686,282	\$3,608,6	

# <u>Universal Health Services, Inc.</u> <u>Consolidated Statements of Cash Flows</u> (in thousands)

(unaudited)

		nths ended ch 31,
	2008	2007
Cash Flows from Operating Activities:		
Net income	\$ 61,663	\$ 49,508
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation & amortization	47,370	43,482
Gain on sale of assets	_	(2,200)
Changes in assets & liabilities, net of effects from acquisitions and dispositions:		
Accounts receivable	(62,692)	(57,307)
Accrued interest	8,999	9,534
Accrued and deferred income taxes	31,301	27,373
Other working capital accounts	27,777	13,565
Other assets and deferred charges	456	(2,811)
Other	(1,714)	(4,041)
Minority interest in earnings of consolidated entities, net of distributions	12,906	10,972
Accrued insurance expense, net of commercial premiums paid	19,376	23,071
Payments made in settlement of self-insurance claims	(13,766)	(12,170)
Net cash provided by operating activities	131,676	98,976
Cash Flows from Investing Activities:		
Property and equipment additions, net of disposals	(81,751)	(99,349)
Proceeds received from sale of assets	2,235	5,268
Acquisition of assets and businesses		(73,378)
Purchase of minority ownership interest in majority owned business	<u> </u>	(14,762)
Net cash used in investing activities	(79,516)	(182,221)
Cash Flows from Financing Activities:		
Additional borrowings	33,180	84,664
Repurchase of common shares	(89,799)	(3,288)
Dividends paid	(4,072)	(4,310)
Issuance of common stock	1,093	115
Capital contributions from minority member		2,340
Net cash (used in) provided by financing activities	(59,598)	79,521
Decrease in cash and cash equivalents	(7,438)	(3,724
Cash and cash equivalents, beginning of period	16,354	14,939
Cash and cash equivalents, end of period	\$ 8,916	\$ 11,215
Supplemental Disclosures of Cash Flow Information:		
Interest paid	\$ 6,407	\$ 5,182
Income taxes paid, net of refunds	\$ 7,642	\$ 3,700

## Universal Health Services, Inc. Supplemental Statistical Information

(unaudited)

% Change Quarter Ended 3/31/2008

Same Facility:		arter Ended 3/31/2008
Acute Care Hospitals		
Revenues		6.9%
Adjusted Admissions		1.5%
Adjusted Patient Days		2.8%
Revenue Per Adjusted Admission		5.3%
Revenue Per Adjusted Patient Day		4.0%
Behavioral Health Hospitals		
Revenues		9.2%
Adjusted Admissions		6.4%
Adjusted Patient Days		4.7%
Revenue Per Adjusted Admission		2.6%
Revenue Per Adjusted Patient Day		4.3%
XXXX C	First Quarter E	
UHS Consolidated Revenues		3/31/2 <b>007</b> 1,197,601
EBITDA (1)		136,437
EBITDA Margin (1)	12.4%	11.4%
Cash Flow From Operations	\$ 131,676 \$	98,976
Days Sales Outstanding	48	50
Capital Expenditures	\$ 81,751 \$	99,349
Debt	1,045,082	913,275
Shareholders Equity	1,487,212	1,461,195
Debt / Total Capitalization	41.3%	38.5%
Debt / EBITDA (2)	1.95	1.97
Debt / Cash From Operations (2)	2.74	5.78
Acute Care EBITDAR Margin (3)	16.2%	15.1%
Behavioral Health EBITDAR Margin (3)	23.1%	22.4%
<del></del>		

<sup>(1)</sup> Net of Minority Interest

<sup>(2)</sup> Latest 4 quarters

<sup>(3)</sup> Before Corporate overhead allocation and minority interest

# UNIVERSAL HEALTH SERVICES, INC. SELECTED HOSPITAL STATISTICS MARCH 31, 2008

## AS REPORTED:

	For the three months ended					
	Acute (1)			Behavioral Health		
	03/31/08	03/31/07	%	03/31/08	03/31/07	%
Hospitals owned and leased	23	22	4.5%	83	81	2.5%
Average licensed beds	5,578	5,417	3.0%	7,596	7,060	7.6%
Patient days	320,595	309,174	3.7%	529,955	481,353	10.1%
Average daily census	3,523.0	3,435.3	2.6%	5,823.7	5,348.4	8.9%
Occupancy-licensed beds	63.2%	63.4%	-0.4%	76.7%	75.8%	1.2%
Admissions	70,511	68,766	2.5%	32,882	29,405	11.8%
Length of stay	4.5	4.5	1.1%	16.1	16.4	-1.5%
Inpatient revenue	\$2,505,320	\$2,271,139	10.3%	\$488,733	\$433,912	12.6%
Outpatient revenue	955,155	868,131	10.0%	66,588	59,645	11.6%
Total patient revenue	3,460,475	3,139,270	10.2%	555,321	493,557	12.5%
Other revenue	19,132	14,451	32.4%	8,158	7,830	4.2%
Gross hospital revenue	3,479,607	3,153,721	10.3%	563,479	501,387	12.4%
Total deductions	2,508,600	2,260,856	11.0%	250,621	225,675	11.1%
Net hospital revenue	\$ 971,007	\$ 892,865	8.8%	\$312,858	\$275,712	13.5%

## **SAME FACILITY:**

	Acute (2)		Behavioral Health (3)			
	03/31/08	03/31/07	%	03/31/08	03/31/07	%
Hospitals owned and leased	22	22	0.0%	80	80	0.0%
Average licensed beds	5,413	5,417	-0.1%	7,307	7,054	3.6%
Patient days	315,433	309,174	2.0%	511,056	480,987	6.3%
Average daily census	3,466.3	3,435.3	0.9%	5,616.0	5,344.3	5.1%
Occupancy-licensed beds	64.0%	63.4%	1.0%	76.9%	75.8%	1.4%
Admissions	69,330	68,766	0.8%	31,745	29,394	8.0%
Length of stay	4.5	4.5	1.2%	16.1	16.4	-1.6%

<sup>(1)</sup> Licensed beds from our Acute care hospitals located in New Orleans are excluded.

<sup>(2)</sup> Our three acute care hospitals located in New Orleans and Centennial Hills are excluded in current and prior years.

<sup>(3)</sup> Casa de Lago, Cottonwood Treatment Center, Dover Behavioral, Foundations Behavioral and Shenandoah Valley are excluded in the current and prior years. Highlands Behavioral is included in both current and prior years from March 1 through year to date.